APPENDIX T A-E COST INFORMATION

The following sources of cost information can be used in preparing IGE for A-E services and evaluating A-E price proposals.

<u>Publication</u>: PSMJ Financial Statistics Survey - Exclusively for Design Firms

Contents: Overhead rates (overall and elements) for various sizes, types and locations of firms. Also, data on profit, staffing, labor costs, and automation use and costs.

Publisher: Practice Management Associates, Ltd., Ten Midland Avenue, Newton, MA 02158; Phone: 617-965-0055

Note: This firm also publishes two other useful yearly surveys: Design Services Fee Structure Survey, and CADD Application and User Survey.

Publication: Income & Salary Survey

Contents: Detailed data on salaries for engineers information) for various disciplines, education levels, lengths of experience, levels of responsibility, and locations. <u>Publication</u>: Compensation and Benefits in

Publisher: National Society of Professional Engineers, P.O. Box 96163, Washington, D.C. 20090-6163; Phone: 703-684-2882

<u>Publication</u>: Compensation of U.S. Architecture Firms

Contents: Average salaries for architects for various levels of responsibility, sizes of firms, and regions. Also includes similar data for landscape architects, interior designers, drafters and CADD operators.

Publisher: American Institute of Architects, 1735 New York Avenue, N.W., Washington, D.C. 20006, Phone: 800-365-ARCH Publication: Engineers Salaries Survey

Contents: Detailed data on salaries for engineers for various disciplines, education levels, lengths of experience, levels of responsibility, and locations.

Publisher: D. Dietrich Associates, Inc., Box 511, Phoenixville, PA 19640; Phone: 610-935-1563 or 800-654-8528.

Note: This firm also publishes other similar surveys on engineering executives, architectural positions, construction services positions, scientists, and laboratory technicians.

Publication: Drafting & Designer Salaries

Contents: Detailed data on salaries for different levels of CADD operators, drafters and designers in various regions.

Publisher: D. Dietrich Associates, Inc. (see above information)

 <u>Publication</u>: Compensation and Benefits ir Consulting Engineering Firms

Contents: Salary and benefit data on 41 engineering positions, such as managers, drafters, technicians, and surveyors.

Publisher: Abbott Langer & Associates, 548 First Street, Crete, IL 60417; Phone: 708-672-4200.

Publication: FMG Salary Survey

Contents: Salary data for architects, engineers and designers.

Publisher: Financial Managers Group, 425 Wilshire Boulevard, Oklahoma City, OK 73116; Phone: 405-848-1111.